Atlas Battery

Corporate Briefing Session

For the year ended June 30, 2021

October 29, 2021

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Company Brief

COMPANY BRIEF

Atlas Battery Limited (the Company) was incorporated as a public limited company on October 19, 1966 and its shares are quoted on Pakistan Stock Exchange Limited. The Company is engaged in manufacturing and sale of automotive and motorcycle batteries, and their allied products. The registered office is located at D-181, Central Avenue, S.I.T.E., Karachi. The manufacturing facilities are located at S.I.T.E., Karachi with branches at Karachi, Lahore, Multan, Islamabad, Faisalabad, Sahiwal Peshawar, Sukkur and Rahim Yar Khan.

Last Six Years

Balance Sheet

Atlas Battery

LAST SIX YEARS – BALANCE SHEET

(Rupees in Million)

Particulars	2021	2020	2019	2018	2017	2016
Non current assets	3,979	4,160	3,947	3,614	3,177	2,694
Stock-in-trade	3,912	1,999	1,760	2,689	1,707	1,890
Trade debts	1,092	693	1,097	1,754	365	119
Investments	146	138	127	862	2,465	1,559
Taxation - net	209	568	595	547	349	196
Cash and bank balances	189	46	424	381	15	45
Other assets	353	236	262	289	219	203
Total Assets	**9,880**	**7,840**	**8,212**	**10,136**	**8,297**	**6,706**
Shareholders' Equity (with surplus)	5,609	4,955	5,281	5,655	5,679	4,472
Lease liabilities	359	389	-	-	-	-
Long term borrowings	745	676	-	-	-	-
Other non current liabilities	298	307	316	324	335	282
Short term borrowings	1,084	71	1,408	2,460	883	736
Other liabilities	1,785	1,442	1,207	1,697	1,400	1,216
Total Equity and Liabilities	**9,880**	**7,840**	**8,212**	**10,136**	**8,297**	**6,706**

LAST SIX YEARS – BALANCE SHEET

In Percentage (%)

Particulars	Vertical Analysis						Horizontal Analysis				
	2021	2020	2019	2018	2017	2016	2021 / 2020	2020 / 2019	2019 / 2018	2018 / 2017	2017 / 2016
Non current assets	40.2	53.0	48.0	35.6	38.3	40.2	(4.4)	5.4	9.2	13.7	18.0
Stock-in-trade	39.6	25.5	21.4	26.5	20.6	28.2	95.7	13.6	(34.5)	57.5	(9.7)
Trade debts	11.1	8.8	13.4	17.3	4.4	1.8	57.6	(36.8)	(37.5)	381.1	205.2
Investments	1.5	1.8	1.5	8.5	29.7	23.2	5.9	8.8	(85.3)	(65.0)	58.1
Taxation - net	2.1	7.2	7.2	5.4	4.2	2.9	(63.2)	(4.6)	8.7	56.8	78.1
Cash and bank balances	1.9	0.6	5.2	3.8	0.2	0.7	315.6	(89.3)	11.1	2,462.9	(67.1)
Other assets	3.6	3.1	3.3	2.9	2.6	3.0	49.0	(10.2)	(8.7)	31.4	7.9
Total Assets	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**26.0**	**(4.5)**	**(19.0)**	**22.2**	**23.7**
Shareholders' Equity (with surplus)	56.8	63.2	64.3	55.7	68.4	66.7	13.2	(6.2)	(6.6)	(0.4)	27.0
Lease liabilities	3.6	5.0	-	-	-	-	(10.9)	100.0	-	-	-
Long term borrowings	7.5	8.6	-	-	-	-	(25.3)	100.0	-	-	-
Other non current liabilities	3.0	3.9	3.8	3.2	4.0	4.2	(2.6)	(2.9)	(2.4)	(3.3)	18.6
Short term borrowings	11.0	0.9	17.1	24.3	10.6	11.0	1,419.9	(94.9)	(42.8)	178.6	19.9
Other liabilities	18.1	18.4	14.8	16.8	17.0	18.1	23.7	19.5	(28.9)	21.2	15.2
Total Equity and Liabilities	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**26.0**	**(4.5)**	**(19.0)**	**22.2**	**23.7**

Last Six Years

Profit and Loss Statement

Atlas Battery

LAST SIX YEARS – PROFIT AND LOSS STATEMENT

(Rupees in Million)

Particulars	2021	2020	2019	2018	2017	2016
Sales	19,955	12,546	12,773	18,333	17,170	14,019
Cost of sales	(17,674)	(11,667)	(12,507)	(16,331)	(14,205)	(11,272)
Gross profit	**2,281**	**879**	**266**	**2,002**	**2,965**	**2,747**
Distribution cost	(652)	(487)	(599)	(721)	(606)	(438)
Administrative expenses	(257)	(182)	(221)	(245)	(305)	(288)
Other income	51	33	386	74	249	96
Other expenses	(90)	(38)	(44)	(160)	(169)	(177)
Profit / (loss) from operations	**1,333**	**205**	**(212)**	**950**	**2,134**	**1,940**
Finance cost	(138)	(349)	(213)	(118)	(68)	(72)
Profit / (loss) before tax	**1,195**	**(144)**	**(425)**	**832**	**2,066**	**1,868**
Taxation	(299)	(183)	(168)	(242)	(589)	(597)
Profit / (loss) after tax	**896**	**(327)**	**(593)**	**590**	**1,477**	**1,271**

LAST SIX YEARS – PROFIT AND LOSS STATEMENT

Particulars	Vertical Analysis						Horizontal Analysis				
	2021	2020	2019	2018	2017	2016	2021 / 2020	2020 / 2019	2019 / 2018	2018 / 2017	2017 / 2016
	Percentage						Percentage				
Sales	100.0	100.0	100.0	100.0	100.0	100.0	59.1	(1.8)	(30.3)	6.8	22.5
Cost of sales	(88.6)	(93.0)	(97.9)	(89.1)	(82.7)	(80.4)	51.5	(6.7)	(23.4)	15.0	26.0
Gross profit	**11.4**	**7.0**	**2.1**	**10.9**	**17.3**	**19.6**	**159.5**	**230.5**	**(86.7)**	**(32.5)**	**7.9**
Distribution cost	(3.3)	(3.9)	(4.7)	(3.9)	(3.5)	(3.1)	33.9	(18.7)	(16.9)	19.0	38.4
Administrative expenses	(1.3)	(1.5)	(1.7)	(1.3)	(1.8)	(2.1)	41.2	(17.6)	(9.8)	(19.7)	5.9
Other income	0.3	0.3	3.0	0.4	1.5	0.7	54.5	(91.5)	421.6	(70.3)	159.4
Other expenses	(0.5)	(0.3)	(0.3)	(0.9)	(1.0)	(1.3)	136.8	(13.6)	(72.5)	(5.3)	(4.5)
Profit / (loss) from operations	**6.6**	**1.6**	**(1.6)**	**5.2**	**12.5**	**13.8**	**550.2**	**196.7**	**(122.3)**	**(55.5)**	**10.0**
Finance cost	(0.7)	(2.8)	(1.7)	(0.6)	(0.4)	(0.5)	(60.5)	63.8	80.5	73.5	(5.6)
Profit / (loss) before tax	**5.9**	**(1.2)**	**(3.3)**	**4.6**	**12.1**	**13.3**	**929.9**	**66.1**	**(151.1)**	**(59.7)**	**10.6**
Taxation	(1.5)	(1.5)	(1.3)	(1.3)	(3.4)	(4.3)	63.4	8.9	(30.6)	(58.9)	(1.3)
Profit / (loss) after tax	**4.4**	**(2.7)**	**(4.6)**	**3.3**	**8.7**	**9.0**	**374.0**	**44.9**	**(200.5)**	**(60.1)**	**16.2**

Last Six Years

Key Ratios

LAST SIX YEARS – KEY RATIOS

Particulars		2021	2020	2019	2018	2017	2016
Profitability Ratios							
Return on capital employed	(%)	20.1	3.3	(3.8)	15.9	35.5	40.8
EBITDA Margin	(%)	8.7	4.6	0.8	6.8	14.0	15.3
Operating leverage	(%)	934.9	11,067.3	403.2	(819.0)	44.3	(157.9)
Return to Shareholders							
Return on equity - before tax	(%)	21.3	(2.9)	(8.0)	14.7	36.4	41.8
Return on equity - after tax	(%)	16.0	(6.6)	(11.2)	10.4	26.0	28.4
Return on assets	(%)	9.1	(4.2)	(7.2)	5.8	17.8	19.0
Earnings per share (basic)	(Rs.)	36.78	(13.43)	(24.32)	33.94	84.86	73.04
Earnings per share (diluted)	(Rs.)	36.78	(13.43)	(24.32)	24.24	84.86	73.04
Price earning ratio	(Times)	8.6	(12.5)	(3.9)	12.1	10.6	8.0
Price to book ratio	(Times)	1.4	0.8	0.4	1.3	2.8	2.3
Market price - at year end	(Rs.)	315.9	168.1	96.1	410.0	900.0	581.8
Market price - highest during the year	(Rs.)	320.0	194.8	495.0	890.0	1,005.0	839.0
Market price - lowest during the year	(Rs.)	168.5	68.4	61.9	370.0	590.0	535.0
Break-up value per share with surplus on revaluation	(Rs.)	230.3	203.4	216.8	325.0	326.4	257.0

Atlas Battery

LAST SIX YEARS – KEY RATIOS

Particulars		2021	2020	2019	2018	2017	2016
Dividend							
Cash dividend	(%)	140.0	-	-	100.0	350.0	155.0
Stock dividend	(%)	15.0	-	-	40.0	-	-
Dividend yield	(%)	4.9	-	-	3.4	3.9	2.7
Dividend cover	(Times)	2.4	-	-	2.4	2.4	4.7
Dividend pay out	(%)	42.1	-	-	41.2	41.2	21.2
Plough back ratio	(%)	57.9	-	-	58.8	58.8	78.8
Asset Utilization							
Total assets turnover	(Times)	2.3	1.6	1.4	2.0	2.3	2.3
Fixed assets turnover	(Times)	4.9	3.1	3.4	5.4	5.9	6.0
Inventory turnover	(Times)	5.5	5.6	5.1	6.8	7.2	5.9
Trade debts turnover	(Times)	22.4	14.0	9.0	17.3	70.9	111.6
Trade creditors turnover	(Times)	12.2	10.4	9.3	11.1	11.5	10.9
Capital employed turnover	(Times)	3.1	2.1	2.2	3.1	3.2	3.3

LAST SIX YEARS – KEY RATIOS

Particulars		2021	2020	2019	2018	2017	2016
Operating Cycle							
Inventory holding period	(No. of Days)	66	66	71	54	51	61
Trade debts collection period	(No. of Days)	16	26	41	21	5	3
Trade creditors payment period	(No. of Days)	(30)	(35)	(39)	(33)	(32)	(33)
Operating cycle	(No. of Days)	52	57	73	42	24	31
Liquidity / Leverage							
Current ratio	(Times)	1.8	2.2	1.6	1.6	2.2	2.1
Quick ratio	(Times)	0.5	0.9	0.9	0.9	1.4	1.0
Financial leverage ratio	(Times)	0.3	0.2	0.3	0.4	0.2	0.2
Total liabilities to equity	(Times)	0.8	0.6	0.6	0.8	0.5	0.5
Interest coverage ratio	(Times)	9.6	0.6	(1.0)	8.1	31.3	27.0

Questions and Answers

THANK YOU