

Quarterly Report March 31,



## **CONTENTS**

Company Information	2
Chairman's Review (English)	4
Chairman's Review (Urdu)	7
Condensed Interim Statement of Financial Position	8
Condensed Interim Statement of Profit or Loss and Other Comprehensive Income	9
Condensed Interim Statement of Changes in Equity	10
Condensed Interim Statement of Cash Flows	11
Notes to the Condensed Interim Financial Information	13

### **COMPANY INFORMATION**

#### **Board of Directors**

Aamir H. Shirazi

Chairman

Ariful Islam

Director

Azam Faruque

Director

Bashir Makki

Director

Frahim Ali Khan

Director

Toru Furuya

Director

Ali H. Shirazi

President / Chief Executive

Abdullah Zaheer

Company Secretary

#### **Audit Committee**

Azam Faruque

Chairman

Bashir Makki

Member

Frahim Ali Khan

Member

Faiz Ullah Ghazi

Secretary & Head of Internal Audit

## Human Resource and Remuneration Committee

Azam Faruque Chairman

Bashir Makki Member

Frahim Ali Khan

Member

Ahmar Waheed

Secretary

#### Management Committee

Ali H. Shirazi

President / Chief Executive

Ahmar Waheed

General Manager Human Resource

Mansoor Jamil Khan

General Manager Quality Assurance and

Technical Services

Mohsin Khan

General Manager Marketing

Qasim Imran Khan

General Manager Information Technology

Rizwan Ahmed

Chief Financial Officer

Sheikh Adeel-ur-Rehman

General Manager Supply Chain

Tehseen Raza

General Manager Plant

#### **Auditors**

ShineWing Hameed Chaudhri & Co.

Chartered Accountants

#### Legal Advisors

Agha Faisal Barrister at Law

Mohsin Tayebaly & Co.

#### Tax Advisor

EY Ford Rhodes

Chartered Accountants

### COMPANY INFORMATION

#### Bankers

Allied Bank Limited Bank Alfalah Limited Habib Bank Limited Habib Metropolitan Bank Limited MCB Bank Limited Meezan Bank Limited National Bank of Pakistan Standard Chartered Bank (Pakistan) Limited Soneri Bank Limited United Bank Limited

#### Share Registrar

Hameed Majeed Associates (Pvt) Limited Karachi Chambers, Hasrat Mohani Road, Karachi

Tel: (021) 32424826 & 32469573

Fax: (021) 32424835

E-mail: shares@hmaconsultants.com.pk

### Registered Office and Factory

D-181, Central Avenue, S.I.T.E., Karachi-75730

Tel: (021) 32567990-94 Fax: (021) 32564703

#### Karachi Sales Office

4-C, Khayaban-e-Tanzeem, Tauheed Commercial, Phase V. D.H.A., Karachi

Tel: (021) 35877911-15 Fax: (021) 35877916

#### Karachi Service Center

PPI Building, Near Sindh Secretariat, Karachi Tel: (021) 32636057 & 32626478

#### Sukkur Sales Office and Service Center

Pak Memon Cooperative Housing Society Limited, Opposite Abad Wheat Godown, Shikarpur Road, Sukkur Tel: (071) 5806124-26

#### Lahore Sales Office

Plaza No. 68/1, XX-Block, Khayaban-e-Iqbal, Phase 3, D.H.A, Lahore Tel: (042) 37186388-90

#### Lahore Service Center

Shop No. 1, E-24, Qureshi Market Islam Nagar, Main Walton Road, Lahore Cantt Tel: (042) 36666064-65

#### Faisalabad Sales Office and Service Center

54 Chenab Market Madina Town, Faisalabad Tel: (041) 8713127

#### Multan Sales Office

Azmat Wasti Road, Chowk Dera Adda, Multan-60000 Tel: (061) 4548017

#### Multan Service Center

Shop No. 17, Khilji Arcade Near Railway Station, Multan Tel: (061) 4548020

## Peshawar Sales Office and Service Center

First Floor, Zeenat Plaza, GT Road, Peshawar Tel: (091) 2262485

#### Islamabad Sales Office

Plot No. 784/785, Islamabad Corporate Center, Golra Road, Islamabad Tel: (051) 5495638 & 5495788

#### Rawalpindi Service Center

New Naralla Market, Shop No. 3, IJP Road, Near Metro Bus Station, Rawalpindi Tel: (051) 4856515

#### Rahim Yar Khan Sales Office and Service Center

Makhdoom Altaf Road, West Sadig, Canal Bank, Near City School, Rahim Yar Khan Tel: (068) 5883415-7 & 5888068

## Sahiwal Sales Office and Service Center

Plot No. 449-1, Ice Factory, Main GT Road, Near Pakpattan Chowk, Sahiwal Tel: (040) 4400445 & 4400545

### Company Website

www.atlasbattery.com.pk

#### **Email Address**

abl@abl.atlas.pk

### **CHAIRMAN'S REVIEW**

It is my pleasure to present the un-audited condensed interim results of your Company for the nine months ended March 31, 2020.

#### MACROECONOMIC OVERVIEW

Recent economic indicators showed a gradual improvement until the outbreak of Corona Virus (COVID-19) globally as well as in Pakistan. COVID-19 has disrupted the global economy and Pakistan is no exception. Rising COVID-19 cases is taking a toll on domestic demand while on the external front, sharp reduction in exports is further adding to fall in economic activities. The current lockdown situation in the country would instigate a risk of supply chain disruptions that would further add to the slowdown. To mitigate the economic impact, to some extent, the government has announced Rs.1.2 trillion financial package to support the economic activities. State Bank of Pakistan has brought down the discount rate by 2.25%, in two tranches, which now stands at 11%. Pak Rupee is standing at 166.75 per US Dollar as at March 31, 2020, losing its value by 7.3% as compared to 155.35 as at December 31, 2019. Pakistan Stock Exchange also plummet 11,503 points, by 28.2% during January-March 2020 which stood at 29,232 points at the end of March 2020. Average CPI inflation is coming down and stands at 11.7% during July-February of FY 2019-20, compared to 6.5% in the corresponding period of FY 2018-19.

During July-February of FY 2019-20, exports increased to US\$ 16.4 billion, up 2.7% as compared to US\$ 16.0 billion during the same period last year. Imports decreased to US\$ 29.7 billion, down by 17.5%, as compared to US\$ 35.9 billion. Foreign remittances increased to US\$ 15.1 billion, up 5.4% as compared to US\$ 14.4 billion. The above factors narrowed the current account deficit to US\$ 2.9 billion, down by 70.2% as compared to US\$ 9.8 billion.

#### **OPERATING RESULTS**

During third quarter of FY 2019-20, your Company achieved sales of Rs.3,127 million, at par as compared to Rs.3,132 million in the same quarter of last year. This was mainly due to outbreak of COVID-19 in Pakistan which forced the lock down situation in the country during last week of March 2020 which adversely affected the sales in the replacement market. However, decrease in cost of sales was 8.2% from Rs.3,021 million to Rs.2,774 million resulting in gross profit of Rs.353 million as compared to Rs.110 million during the same quarter of last year, up 220.8%.

Operating expenses stood at Rs.174 million, decreased by Rs.29 million as compared to Rs.202 million in the corresponding quarter of last year. Resultantly, your Company achieved profit from operations of Rs.179 million as compared to loss of Rs.90 million during corresponding quarter. Finance cost increased to Rs.107 million from Rs.67 million.

The profit before tax for third quarter of FY 2019-20 was Rs.72 million as compared to loss of Rs.157 million in the corresponding quarter of last year. After providing Rs.50 million for taxation, the profit after tax of your Company stood at Rs.22 million as compared to loss of Rs.198 million. Earning per share for the quarter was Rs.0.91 as compared to loss per share of Rs.8.13 for the same quarter of last year.

During nine months of FY 2019-20, your Company achieved sales of Rs.9,775 million as compared to Rs.8,837 million in the same period of last year, up 10.6%. This was mainly due to volume and change in sales mix in the replacement market. Likewise, increase in cost of sales was 0.8% from Rs.8,919 million to Rs.8,989 million resulting in gross profit of Rs.785 million as compared to loss of Rs.82 million during the same period of last year.

The profit before tax for nine months of FY 2019-20 was Rs.12 million as compared to loss of Rs.529 million in the corresponding period of last year. After providing Rs.145 million for taxation, the loss after tax of your Company stood at Rs.133 million as compared to loss of Rs.644 million. Loss per share for the nine months was Rs.5.45 as compared to loss of Rs.26.43 for the same period of last year.

#### FUTURE OUTLOOK

Being a vendor of automotive industry, your Company's product is highly dependent on the growth of the automotive industry. During July-February of FY 2019-20, sales of locally manufactured cars, trucks, buses, tractors, etc. decreased by 42.4% to 115,021 units from 199,828 units during the corresponding period last year. Motorcycles and three wheelers segment (assemblers who are registered with PAMA) also witnessed decline of 9.7% to 1,081,272 units from 1,197,222 units during the corresponding period last year. Imposition of federal excise duty, weakening of Pak Rupee, high discount rate and other input cost has adversely affected the automotive industry.

The battery industry is likely to face continued competition in replacement market during fourth quarter of FY 2019-20 due to surplus capacity on one hand and shrinking market size on the other. This will further extend due to post COVID-19 impacts on the economy and society at large. Some of the battery manufacturers are still habitually resorting to unfair trade practices which is creating uneven competition for law abiding companies such as yours. As such the unfolding of COVID-19 economic impact, uneven competition, low volume, particularly of heavy batteries, devaluation of Pak Rupee and relatively high interest rates (despite of 2.00% reduction in discount rate by SBP in April 2020, bringing it down to 9.00%) will continue to be faced by the Company. However, the nose dive decline in oil prices in international markets will provide relief to the inflationary pressures in the coming months. Apart from the economic impact, COVID-19 is first and foremost a health pandemic. Your Company has taken timely and proactive HSE measures for its associates to combat COVID-19. Specifically, SOPs related to social distancing, essential hygiene and health checks were furnished and implemented prior to lockdown. Moreover, laser guns, temperature gate, sanitizer gates, extra hand washing basins and PPEs have already been installed/procured which should go a long way in protecting our associates as and when operations restart. Social media is also being used for spreading best practices related to Covid-19 to our stakeholders.

Your Company is well aware of the challenges being faced and will leave no stone unturned to overcome these unprecedented circumstances. The improvement in human resource capabilities and value addition for shareholders is always a prime focus of your Company. I am sure that your Company will continue to focus on productivity and efficiency while meeting customers' desire for superior quality by following the principles of "The Atlas Way":

پیوستەرە شجرسے، امیدِ بہاررکھ

#### **ACKNOWLEDGEMENTS**

I would like to thank our JV Partners GS Yuasa International Limited; Japan, Board of Directors, shareholders, bankers, vendors and customers for their continuous support and guidance. I also thank Mr. Ali H. Shirazi; President and Chief Executive of your Company and the management team for their dedication and commitment to achieve sustained growth year after year.

Aamir H. Shirazi Chairman

Karachi: April 23, 2020

Ali H. Shirazi President / Chief Executive

مالى سال 20-2019 كےنوماہ كے دوران قبل ازئيكس منافع 12 ملين روپے رہا جبكه گزشته سال اى مدت ميں 529 ملين روپے كا نقصان تفاينكس كي مدميس 145 ملین رویے فراہم کرنے کے بعد،آپ کی نمپنی کا بعداز ٹیکس نقصان 133 ملین رویے رہاجو کہ گزشتہ سال اس مدت کے دوران 644 ملین رویے کا نقصان تھا۔اس نومانی میں فی حصص فقصان 54.5 روپے رہا جبکہ گزشتہ سال اسی مدت کے دوران نقصان 43.62روپے تھا۔

آٹو موٹیوانڈسٹری میں بطورہ بیڈر،آپ کی ممینی کی مصنوعات آٹو موٹیوانڈسٹری کی ترتی پرانحصار کرتی ہے۔ مالی سال 20-2019 کے جولائی سے فروری کے دوران، مقا می سطح پر تیار کردہ کاروں ،ٹرکوں ،بسوں ،ٹر مکٹروں وغیرہ کی فروخت 42.4 فیصد کی کے بعد 115,021 یونٹ ہوگئی جو کہ گز شتہ سال ای مدت کے دوران 199,828 یونٹ تھی۔موٹرسائیکلوںاور تین پہیوں والی گاڑیاں (PAMA سے رجٹر ڈاسمبلرز) 7.9 فیصد کی کے بعد 1,081,272 یونٹ فروخت ہو کمیں، جو کہ گزشتہ سال اس مدت کے دوران 1,197,222 یونٹ فروخت ہوئی تھیں ۔ فیڈرل ایکسا ئز ڈیوٹی کے نفاذ ، پاکستانی رویے کی قدر میں کی ، زیاد ہ ڈسکاؤنٹ ریٹ اور دیگرلاگت کے اخراجات نے آٹوموٹیوانڈسڑی کوبری طرح متاثر کیا ہے۔

بیٹری انڈسٹری مالی سال 20-2019 کی چوتھی سماہی کے دوران متبادل مارکیٹ میں ایک طرف فاضل پیداواری صلاحیتوں کے سبب اور دوسری طرف مارکیٹ میں بیٹر یوں کی طلب کے کم ہوتے جم کے سبب تو قع کی جاتی ہے کہ بیٹری انڈسٹری کومشکل صورت حال کا سامنا کرنا پڑے گا معیشت اورمعا شرے پر پڑنے والے COVID-19 کے بعداز اثرات کے سبب اس میں مزیدتو سبعے ہوسکتی ہے ۔ کچھ نیٹری ساز ادارے اپنی جاری عادت کے مطابق اب بھی غیر منصفانہ تجارتی طریقوں کا سہارا لے رہے ہیں جو کہ آپ کی کمپنی کی طرح قانون کی پاسداری کرنے والی نمپنیوں کے لیے غیر مساوی مسابقت کا باعث بن رہی ہیں۔ COVID-19 کےمعاثی حالات پر مزیدافشاء ہونے والے اثرات، غیر منصفانہ مسابقتی ماحول، بطورِ خاص ہیوی بیٹریوں کا کم جم، یا کستانی رویے کی قدر میں کمی اورنسبتاً زیادہ شرح سود(باوجود بینک دولت یا کستان کی ایریل 2020 میں مزید 2( دو ) فیصد کی کے بعد،9( نو ) فیصد تک پہنچ گئی ہے ) جیسے مسائل کا ممپنی کوسامنا رے گا۔ تا ہم بین الاقوامی منڈیوں میں تیل کی قیتوں میں اچا تک آنے والی کمی آئندہ مہینوں میں مہنگائی کے دباؤ میں راحت فراہم کرے گی۔معاشی اثرات کے علاوہ، COVID-19 صحت سے جڑاایک وبائی مرض ہے۔آپ کی کمپنی نے COVID-19 سے مقابلہ کرنے اوراینے ساتھیوں کی صحت محفوظ بنانے کے لیے بروقت اورفعال HSE کے اقدامات کیے ہیں۔ لاک ڈاؤن سے قبل ہی ساجی دوری، انتہائی ضروری صحت و صفائی اور طبی معائنے جیسے اقدامات سے متعلق SOPs کو جاری اور نافذ کیا گیا۔اس سلسلے میں لیزر گنز، ٹمپر پچر والے دروازے، سینی ٹائزر والے دروازے، ہاتھ دھونے کے اضافی واش بیس اور PPEs کی خریداری/انسٹالیشن کا انتظام کیا گیا ہے تا کہ کاروبار کے آغاز کے بعد طویل المدت میں ہارےایسوی ایٹس کی صحت کے خیال کویقینی بنایا جا سکے۔ اس سلسلے میں سوشل میڈیا کا استعال کرتے ہوئے ہمارے اسٹیک ہولڈرز کوبھی COVID-19 سے بیجاؤ کے طریقوں سے متعلق ہ گاہی فراہم کی جارہی ہے۔

آپ کی کمپنی تمام تر مشکلات ہے بخوبی آگاہ ہےاورمشکل صورت حال ہے نگلنے کے لیے تمام وسائل بروئے کارلائے گی۔افراد کی قوت کی صلاحیتوں میں اضافہ اور حصص یافتگان کے لیے قدر میں اضافہ بھی آپ کی کمپنی کی اولین ترجی ہے۔ میں آپ کو بقین دلاتا ہوں کہ آپ کی کمپنی صارفین کو مطلوب اعلیٰ ترین معیار پر ایورا اتر نے کے لیے پیداواریت اورمؤثر کارکردگی پر توجه مرکوزر کھی اور''The Atlas Way'' کے اصولوں یمل پیراہوگی۔

. پیوسته روشجر سے امید بهار رکھ

اظهارتشكر

میں اس موقع پراینے جوائث وینچر یارٹنزز GS Yuasa انٹرنیشنل کمیٹٹر؛ جایان، بورڈ آف ڈائر کیٹرز جھس یافتگان، بینکار، فروخت کار(وینڈرز)اور گا کہوں کوان کیمسلسل حمایت اور رہنمائی پرتہددل سےشکر بیادا کرتا ہوں۔ میں اس کےساتھ ساتھ آپ کی کمپنی کےصدراور چیف ایگزیکٹو تا فیسر جناب علی ایچ شیرازی اور انظامیہ کے تمام اراکین کا دلجمعی اور محنت کے ساتھ کام کرنے پرشکر بدا داکر تا ہوں۔

p.ksp.

كرا جي: 23 ايريل، 2020

## چيئر مين كاجائزه

میں نہایت مرت کے ساتھ 31 مارچ 2020 کوختم ہونے والی نومائی کے لیے آپ کی سمینی کے غیر پڑتال شدہ عبوری مالیاتی نتائج پیش کرر ہا ہوں۔

### معاشي معيشت كاجائزه

پاکستان سمیت عالمی سطح پر کرونا وائرس (COVID) کے بھیلنے تک حالیہ معاشی شاریات نے بندر تئ بہتری کا مظاہرہ کیا تھا۔ کرونا وائرس نے عالمی معیشت سمیت بلکی معیشت کوبھی شدید متاثر کیا ہے۔ بڑھتے ہوئے کرونا وائرس کے کیسر مقامی طلب میں اضافہ کر رہے ہیں جبکہ بیرونی محاذ پر برآ مدات میں تیزی ہے کی اقتصادی سر گرمیوں میں مزید کی کا باعث بن رہا ہے۔ ملک میں لاک ڈاؤن کی موجودہ صورت حال سپلائی چین میں در پیش رکاوٹ کے خطرات کو بڑھتے میں مدد دے تی ہے جو کہ معیشت میں مزید ست روی کا سبب بن سکتا ہے۔ معاشی اثرات کو پھھ حدت کم کرنے کے لیے بحکومت نے معاشی سر گرمیوں کی حمایت میں 1.2 مرحصوں میں ڈسکاؤنٹ ریٹ کو 2.25 فیصد کم کیا ہے ، جو کہ اب 11 فیصد ہے۔ 1.2 مرحوبود کی سر مقامی کے باتھ فی امریکی ڈالر 65.75 میں جو جود کی ہو بھو کہ کی اور پی 166.75 کے مقابلے میں پاکستانی رو پیے 31 ماری و 2020 کو قدر میں 3. فیصد کے ساتھ فی امریکی ڈالر 2020 کے تحریل رہا۔ پاکستان اشاک ایک چیخ میں بھی جنوری تا ماریکی 2020 کے دوران 28.9 فیصد کے ساتھ 11,503 کی گو کہ ماری 2020 کے تحریل دریات اور طافراط زر میں کی واقع ہوئی جس کے ابعد اوسط افراط زر میں کی واقع ہوئی جس کے ابعد اوسط افراط زر میں کی واقع ہوئی جس کے ابعد اوسط افراط زر میں کی واقع ہوئی جس کے ابعد اوسط افراط زر میں کی واقع ہوئی جس کے ابعد اوسط افراط زر میں گی واقع ہوئی جس کے ابعد اوسط افراط زر میں گی واقع ہوئی جس کے ابعد اوسط افراط زر میں گی 1 فی جو کہ بالی سال 1-2000 کی ای مدت کے مقابلے میں 6.5 فیصد تھا۔

مالی سال 20-2019 کے جولائی تا فروری کے دوران ، برآمدات 2.7 فیصداضا نے کے ساتھ 16.4 بلین امریکی ڈالر ہوگئیں جو کہ گزشتہ سال اس مدت کے دوران 16.0 بلین امریکی ڈالر ہوگئیں جو کہ ڈالر ہوگئیں ہیں۔ دوران 16.0 بلین امریکی ڈالر کے مقابلے میں 17.5 فیصد کی کے ساتھ 29.77 بلین امریکی ڈالر کے مقابلے میں 5.4 بلین امریکی ڈالر کے مقابلے میں 5.4 فیصد زیادہ ہیں۔ ان مندرجہ بالاعوامل کے فیمٹر کو نزر کے مقابلے میں 5.4 فیصد زیادہ ہیں۔ ان مندرجہ بالاعوامل کے بعد 29.9 بلین امریکی ڈالر پر بیٹنج گیا ہے جبکہ گزشتہ سال اس مدت کے دوران کرنے اکاؤنٹ خسارہ 8.9 بلین ڈالر تھا۔

### آيريٹنگ نتائج

مالی سال 20-2019 کی تیسری سہ ماہی کے دوران ،آپ کی سمپنی نے 127 , 3 ملین روپے کی فروخت حاصل کی جو کہ گزشتہ سال ای سہ ماہی کے دوران ملک میں 3,132 کلین روپے تھی۔اس کی بنیادی وجہ پاکستان میں کرونا وائرس کی وبا کا پھیلنا ہے جس کے باعث مارچ 2020 کے آخری بفتے کے دوران ملک میں لاک ڈاؤن کی صورت حال پیدا ہوئی جس نے متبادل مارکیٹ میں فروخت کو ہری طرح متاثر کیا۔تا ہم ،فروخت کی لاگت 8.2 فیصد کی کے ساتھ 3,021 ملین روپے کا مجموعی سے 2,774 ملین روپے کے مقابلے میں 353 ملین روپے کا مجموعی منافع ہواجو 22.08 فیصد زیادہ ہے۔

عمل کاری مصارف 29 ملین روپے کی کئی کے ساتھ 174 ملین روپے پر برقر اربیں جو کہ گزشتہ سال کی ای مدت کے دوران 202 ملین روپے تھے۔ نینجناً آپ کی سمپنی کو اس سہ ماہی میں گزشتہ سال کے 90 ملین روپے نقصان کے مقابلے میں آپریشن سے 179 ملین روپے کا منافع حاصل ہوا۔ مالیاتی اخراجات 67 ملین روپے سے بڑھر 107 ملین روپے ہوگئے ہیں۔

مالی سال 20-2019 کی تیمری سدمان کے لیے قبل از ٹیکس منافع 72 ملین روپ رہا جبکہ گزشتہ سال ای سدمان کے دوران نقصان 157 ملین روپ تھا۔ ٹیکس کی مد میں 50 ملین روپ فراہم کرنے کے بعد، آپ کی کمپنی کا ٹیکس کے بعد منافع 22 ملین روپ ہو گیا جو کہ گزشتہ سال اس مدت کے دوران 198 ملین روپ کا نقصان تھا۔ اس سدمانی کے لیے فی حصص آمد نی 0.91 روپ رہی جبکہ گزشتہ سال اس مدت کے دوران فی حصص نقصان 8.13 روپ تھا۔

مالی سال 2019-2019 کے نو ماہ کے دوران آپ کی کمپنی کی فروخت 775,9 ملین روپے رہی جو کہ گزشتہ سال ای مدت کے دوران 8,837 ملین روپے کے متالیے میں 10.6 فیصد زیادہ ہے۔اس طرح ، فروخت کی لاگت 0.8 فیصد مثالیے میں 10.6 فیصد زیادہ ہے۔اس طرح ، فروخت کی لاگت 0.8 فیصد اضافے کے ساتھ 919,8 ملین روپے سے بڑھ کر 8,989 ملین روپے ہوگئی ہے۔جس کے نتیجے میں کمپنی کو گزشتہ سال کی اس مدت میں 82 ملین روپے نقصان کے مقاطبے میں 785 ملین روپے کامجموعی منافع ہوا۔

عمل کاری مصارف 67 ملین روپے کی کے ساتھ 536ملین روپے پرموجودر ہیں، جو کہ گزشتہ سال ای مدت میں 603 ملین روپے تھے۔ نتجہًا، آپ کی کمپنی نے آپریشن سے پچھلے سال ہونے والے 363ملین روپے کے نقصان کے مقابلے میں 257ملین روپے کا منافع حاصل کیا۔ مالیاتی اخراجات 166ملین روپے سے بڑھر 245ملین روپے ہوگئے۔

# **CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION** AS AT MARCH 31, 2020

ASSETS	Note	Un-audited March 31, 2020 (Rupees	Audited June 30, 2019 in '000)
Non-current assets Property, plant and equipment Intangible assets Investments Long term loans Long term deposits	5	3,944,254 29 - 2,561 20,926 3,967,770	3,924,958 160 - 1,289 20,281 3,946,688
Current assets Stores, spares and loose tools Stock-in-trade Trade debts Loans and advances Deposits and prepayments Investments Other receivables Sales tax receivable - net Taxation - net Cash and bank balances	6 7 8	221,308 3,079,584 1,916,987 22,794 50,505 137,173 2,446 16,153 546,619 29,286 6,022,855	225,331 1,760,092 1,096,449 4,887 24,400 127,055 8,399 594,968 423,649 4,265,230
Total assets  EQUITY AND LIABILITIES Share capital and reserves Authorized capital 50,000,000 (June 30, 2019: 50,000,000) ordinary shares of Rs.10 each Issued, subscribed and paid up capital 24,359,676 (June 30, 2019: 24,359,676) ordinary shares of Rs.10 each Revenue reserves General reserve Accumulated loss  Capital reserve Surplus on revaluation of leasehold land Total equity	=	9,990,625 500,000 243,597 5,037,500 (721,958) 4,315,542 589,186 5,148,325	500,000 243,597 5,037,500 (589,274) 4,448,226 589,186 5,281,009
Liabilities		0,140,020	0,201,000
Non-current liabilities Lease liabilities Long term loan Staff retirement benefits Deferred taxation	9	65,631 500,000 71,511 242,305 879,447	69,345 246,580 315,925
Current liabilities Trade and other payables Sales tax payable - net Accrued mark-up Short term borrowings Current portion of lease liabilities Unclaimed dividend	10	1,384,085 - 99,252 2,433,998 9,611 35,907 3,962,853	1,037,880 87,717 43,385 1,408,152 - 37,850 2,614,984
Total liabilities Contingencies and commitments Total equity and liabilities	11 _	4,842,300 9,990,625	2,930,909 8,211,918

The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.

Aamir H. Shirazi Chairman

Ali H. Shirazi President / Chief Executive Rizwan Ahmed Chief Financial Officer

# CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE PERIOD ENDED MARCH 31, 2020

		Quarter ended		Period ended	
		Mar	ch 31,	Mar	ch 31,
	Note	2020	2019	2020	2019
			(Rupee	s in '000)	
Sales		3,127,444	3,131,572	9,774,503	8,836,715
Cost of sales	12	(2,774,228)	(3,021,462)	(8,989,096)	(8,918,789)
Gross profit / (loss)		353,216	110,110	785,407	(82,074)
Distribution cost		(128,829)	(154,548)	(404,970)	(432,900)
Administrative expenses		(44,916)	(47,737)	(130,780)	(169,863)
Other income	13	9,048	4,654	22,882	352,050
Other expenses		(9,087)	(2,472)	(15,808)	(30,424)
Profit / (loss) from operations		179,432	(89,993)	256,731	(363,211)
Finance cost		(106,987)	(67,107)	(244,678)	(165,946)
Profit / (loss) before taxation		72,445	(157,100)	12,053	(529,157)
Taxation		(50,378)	(40,885)	(144,737)	(114,559)
Profit / (loss) after taxation		22,067	(197,985)	(132,684)	(643,716)
Other comprehensive income		-	-	-	-
Total comprehensive					
income / (loss)		22,067	(197,985)	(132,684)	(643,716)
		(Rupees)			
Earnings / (loss) per share					
- basic and diluted	14	0.91	(8.13)	(5.45)	(26.43)
			·		

The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.

Aamir H. Shirazi Chairman

Ali H. Shirazi President / Chief Executive Rizwan Ahmed Chief Financial Officer

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2020

	lanced =	Revenue	Reserves	Capital Reserve	
	Issued, subscribed and paid-up capital	General reserve	Unappropri- ated profit / (accumu- lated loss)	Surplus on revaluation of leasehold land	Total
			· (Rupees in '000	)	
Balance as at July 1, 2018	173,998	4,697,500	589,307	193,886	5,654,691
Transfer to general reserve	-	340,000	(340,000)	-	-
ransactions with owners, recognised directly in equity					
Cash dividend for the year ended June 30, 2018 at the rate of Rs.10 per share	-	-	(173,998)	-	(173,998)
Bonus shares issued for the year ended June 30, 2018 in the ratio of 2 shares for every 5 shares held (i.e. 40%)	69,599	-	(69,599)	-	-
Total comprehensive loss for the period ended March 31, 2019					
oss for the period Other comprehensive income			(643,716)		(643,716) - (643,716)
Balance as at March 31, 2019	243,597	5,037,500	(638,006)	193,886	4,836,977
otal comprehensive income for the quarter ended June 30, 2019					
Profit for the quarter Other comprehensive (loss) / income		- -	51,253 (2,521) 48,732	395,300 395,300	51,253 392,779 444,032
Balance as at June 30, 2019	243,597	5,037,500	(589,274)	589,186	5,281,009
otal comprehensive loss for the period ended March 31, 2020					
oss for the period Other comprehensive income	-	-	(132,684)	-	(132,684)
and completed lave income	-	-	(132,684)	-	(132,684)
Balance as at March 31, 2020	243,597	5,037,500	(721,958)	589,186	5,148,325

The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.

Aamir H. Shirazi Chairman

Ali H. Shirazi President / Chief Executive Rizwan Ahmed Chief Financial Office

## CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)

Period ended March 31,

FOR THE PERIOD ENDED MARCH 31, 2020

	March 31,	
	2020	2019
	(Rupee	s in '000)
CASH FLOWS FROM OPERATING ACTIVITIES	(	· · · · · · · · · · · · · · · · · · ·
CASH FLOWS FROM OF LIAMING ACTIVITIES		
Profit / (loss) before taxation	12,053	(529,157)
Adjustments for non-cash charges and other items:		
Depreciation	229,451	235,750
Amortisation	131	731
Provision for gratuity	5,406	3,275
• •		
Provision for compensated leave absences	5,676	12,333
Gain on sale of investments at fair value through profit or loss	(10)	(4,450)
Dividend income	(18)	(7,905)
Fair value gain on investments at fair	` ,	,
	(10.106)	(5 111)
value through profit or loss	(12,196)	(5,111)
Gain on sale of operating fixed assets	(3,345)	(327,664)
Provision for doubtful debts	8,000	350
Finance cost	244,678	165,946
	489,826	(455,902)
Changes in working conitals	400,020	(400,002)
Changes in working capital:		
(Increase) / decrease in current assets		
Stores, spares and loose tools	4,023	(17,500)
Stock-in-trade	(1,319,492)	227,027
Trade debts	(828,538)	(275,768)
Loans and advances	(17,907)	(1,536)
Deposits and prepayments	(26,105)	(61,021)
Other receivables	5,953	(2,925)
Sales tax receivable - net	(103,870)	12,520
Calco tax roccivable rict	(2,285,936)	(119,203)
	(2,200,900)	(119,200)
Increase / (decrease) in current liabilities		(
Trade and other payables	350,022	(49,592)
	(1,935,914)	(168,795)
Cash used in operations	(1,446,088)	(624,697)
	( , -,,	(- , ,
Finance cost paid	(188,811)	(121,707)
Income taxes paid (including tax deducted at source)	(100,664)	(144,459)
Gratuity paid	(9,188)	(13,888)
Compensated leave absences paid	(3,544)	(9,040)
Long term loans - net	(1,272)	493
Long term deposits - net	(645)	120
Long torm doposits Trot		
	(304,124)	(288,481)
	(4 === - : -)	(0./
Net cash used in operating activities - carried forward	(1,750,212)	(913,178)

# **CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)** FOR THE PERIOD ENDED MARCH 31, 2020

	Period ended		
	March 31,		
	2020	2019	
	(Rupees	s in '000)	
Net cash used in operating activities - brought forward	(1,750,212)	(913,178)	
CASH FLOWS FROM INVESTING ACTIVITIES			
Payments for property, plant and equipment	(185,218)	(573,444)	
Proceeds from sale of property, plant and equipment	14,569	670,752	
Payments for investments	(15)	(124,777)	
Proceeds from sale of investments	2,103	873,090	
Dividend received	18	7,905	
Net cash (used in) / generated from investing activities	(168,543)	853,526	
CASH FLOWS FROM FINANCING ACTIVITIES			
Leases - net	489	-	
Long term loan	500,000	-	
Short term borrowings - net	1,025,846	327,004	
Dividend paid	(1,943)	(170,628)	
Net cash generated from financing activities	1,524,392	156,376	
Net (decrease) / increase in cash and cash equivalents	(394,363)	96,724	
Cash and cash equivalents - at beginning of the period	423,649	381,180	
Cash and cash equivalents - at end of the period	29,286	477,904	

The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.

Aamir H. Shirazi Chairman

Ali H. Shirazi President / Chief Executive Rizwan Ahmed Chief Financial Officer

# NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2020

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

Atlas Battery Limited (the Company) was incorporated as a public limited company on October 19, 1966 and its shares are quoted on Pakistan Stock Exchange Limited. The Company is engaged in manufacturing and sale of automotive and motorcycle batteries and allied products. The registered office is located at D-181, Central Avenue, S.I.T.E., Karachi. The manufacturing facilities of the Company are located at S.I.T.E., Karachi with branches at Karachi, Lahore, Multan, Islamabad, Faisalabad, Sahiwal, Peshawar, Sukkur and Rahim Yar Khan. The Company is a subsidiary of Shirazi Investments (Private) Limited, which holds 58.86% (June 30, 2019: 58.86%) of issued, subscribed and paid-up capital of the Company as at March 31, 2020.

#### 2. BASIS OF PREPARATION

This condensed interim financial statements has been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34 'Interim Financial Reporting', issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provision of and directives issued under the Companies Act, 2017.

Where the provision of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

#### 3. CHANGES IN SIGNIFICANT ACCOUNTING POLICIES

Except as described below, the accounting policies applied in these interim financial statements are the same as those applied in the preparation of audited annual financial statements of the Company for the year ended June 30, 2019.

The changes in accounting policies are also expected to be reflected in the Company's financial statements as at and for the year ending June 30, 2020.

The Company has adopted IFRS 16 'Leases' from July 1, 2019. A number of other new standards are effective form July 1, 2019 but they do not have a material effect on the Company's financial statements.

IFRS 16 'Leases' primarily affects the accounting by lessees and results in the recognition of almost all leases on statement of financial position. The standard removes distinction between operating and finance leases and requires recognition of an asset (the right to use the leased item) and a financial liability to pay rentals for virtually all lease contracts. An optional exemption exists for short-term and low-value leases. The accounting by lessors does not significantly changed. Some differences may arise as a result of the new guidance on the definition of a lease. Under IFRS 16, a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

The Company has applied IFRS 16 using the modified retrospective approach. Under this approach, the cumulative effect of initial application to be recognized in retained earnings at July 1, 2019. Accordingly, the comparative information presented for 2019 has not been restated - i.e. it is presented as previously reported under IAS 17 and related interpretations. The details of the changes in accounting policies are disclosed below:

As a lessee, the Company previously classified leases as operating or finance leases based on its assessment of whether the lease transferred substantially all of the risks and rewards of ownership. Under IFRS 16 the Company recognizes right to use assets and lease liabilities for leases - i.e. these leases are on the statement of financial position. On initial application, the Company has also elected to use the recognition exemptions for lease contracts that, at the commencement date, have a lease term of 12 months or less and do not contain a purchase option ('short-term leases'), and lease contracts for which the underlying asset is of low value ('low-value assets'). Some lease contracts of the Company are extendable through mutual agreement between the Company and the lessor or cancellable by both parties immediately or on short notice. In assessing the lease term for the adoption of IFRS 16, the Company concluded that such contracts are short-term in nature. The Company recognizes the lease payments associated with these leases as an expense in statement of profit or loss.

The Company presents right to use assets in 'property, plant and equipment', the same line item as it presents underlying assets of the same nature that it owns (Note 5.1 and 5.5). The Company present its lease liabilities as a separate line item in the statement of financial position.

The Company recognizes a right to use asset and a lease liability at the lease commencement date. The right to use asset is initially measured at cost, and subsequently at cost less any accumulated depreciation and impairment losses and adjusted for certain re-measurement of the lease liability. At transition, the Company recognized right to use assets equal to the present value of lease payments.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by using the interest rate implicit in the lease or if that rate cannot be readily determined, the Company's incremental borrowing rate is used. Generally, the Company uses its incremental borrowing rate as the discount rate.

The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payment made.

#### 4. ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing this condensed interim financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied to the audited annual financial statements for the year ended June 30, 2019.

		Note	Un-audited March 31, 2020	Audited June 30, 2019
5.	PROPERTY, PLANT AND EQUIPMENT		(Rupees	s in '000)
	Operating fixed assets Right to use assets	5.1	3,306,861 71,564	3,352,171
	Capital work-in-progress	5.6	565,829 3,944,254	572,787 3,924,958
5.1	Operating fixed assets		0,011,201	0,024,000
	Net book value at beginning of the period / year Revaluation / additions during the period / year Disposals costing Rs.25,020 thousand (June 30, 2019: Rs.425,241 thousand)	5.2	3,352,171 192,176	3,334,426 716,316
	- at net book value Written off Depreciation charged during the period / year	5.3	(11,224) - (226,262)	(382,208) - (316,363)
	Net book value at end of the period / year	5.4	3,306,861	3,352,171

5.2	Revaluation / additions to operating fixed assets including transfer from capital work-in-progress during the period / year:	Un-audited March 31, 2020 (Rupee	Audited June 30, 2019 s in '000)
	Revaluation of leasehold land	-	395,300
	Buildings on leasehold land	113,598	120,482
	Plant and machinery	34,331	131,259
	Office equipment	75	579
	Computer and accessories	10,255	8,969
	Furniture and fixtures	1,157	10,792
	Air conditioners	325	5,458
	Vehicles	32,435	43,477
		192,176	716,316
5.3	Disposals during the period / year:		
	Leasehold land	-	322,140
	Plant and machinery	-	33,538
	Computers and accessories	24	127
	Furniture and fixtures	-	9
	Air conditioners	14	42
	Vehicles	11,186	26,352
		11,224	382,208
5.4	Plant and machinery includes dies and molds: - Atlas Autos (Private) Limited, a related party [aggregate cost Rs.32,552 thousand (June 30, 2019: Rs.17,610)]	27 702	14 460
	(June 30, 2019. hs. 17,010)]	27,703	14,468
	- Others [aggregate cost Rs.108,401 thousand (June 30, 2019: Rs.103.246)]	57,868	57,395
	(Out 10 00, 2013. 113.100,240)]	85,571	71,863
		00,011	

These are held by various vendors of the Company as these dies and moulds are used by the vendors for producing certain parts for supply to the Company.

5.5	Right to use assets	Note	Un-audited March 31, 2020 (Rupee	Audited June 30, 2019 s in '000)
	Amount recognized on initial application Depreciation charged during the period / year Net book value at end of the period / year		74,753 (3,189) 71,564	- - -
5.6	Capital work-in-progress			
	Buildings on leasehold land Plant and machinery Computers and accessories Furniture and fixtures Air conditioners Vehicles Intangible asset		343,747 203,980 686 2,762 1,453 10,901 2,300	396,102 168,096 2,078 3,040 1,453 - 2,018
		5.6	565,829	572,787

5.7 Includes Rs.10,780 thousand and Rs.193 thousand advance payment made to Honda Atlas Cars (Pakistan) Limited and Atlas Honda Limited, related parties, for purchase of vehicles and Rs.Nil (June 30, 2019: Rs.52,185 thousand) to Atlas Global FZE, a related party, for purchase of plant and machinery.

Un-audited

3,079,584

Audited

1,760,092

			March 31, 2020	June 30, 2019
6.	STOCK-IN-TRADE		(Rupees	s in '000)
	Raw materials and components:			
	- in hand		936,836	557,726
	<ul> <li>with third parties</li> </ul>	6.1	24,954	31,924
			961,790	589,650
	Work-in-process		797,418	695,094
	Finished goods		1,184,691	474,704
	Items in transit		135,685	644

- **6.1** Includes raw materials amounting to Rs. 5,345 thousand held with Atlas Autos (Private) Limited, a related party (June 30, 2019: Rs.9,825 thousand held with Atlas Aluminium (Private) Limited, a related party) for further processing into parts to be supplied to the Company.
- **6.2** Stock in trade and trade debts upto maximum amount of Rs.5,534,020 thousand (June 30, 2019: Rs.5,534,020 thousand) are under hypothecation of commercial banks as security for short term borrowings.

		Un-audited March 31, 2020	Audited June 30, 2019
7.	TRADE DEBTS - Unsecured	(Rupees	s in '000)
	Considered good		
	Associated Companies	108,402	74,550
	Others	1,808,585	1,021,899
		1,916,987	1,096,449
	Considered doubtful		
	Others	21,844	13,844
		1,938,831	1,110,293
	Provision for doubtful debts	(21,844)	(13,844)
		1.916.987	1.096.449

#### 8. DEPOSITS AND PREPAYMENTS

Include prepayments of Rs.46,877 thousand (June 30, 2019: Rs.7,123 thousand) in respect of renewals of insurance policies, rental agreements and other expenses.

#### 9. LONG TERM LOAN - Secured

The Company has obtained term finance amounting to Rs.500,000 thousand from a commercial bank. The loan carries mark-up at the rate of 6 months KIBOR plus 0.6% and is secured against first pari passu hypothecation charge on existing and future plant & machinery with 25% margin. The tenure of the loan is five years from the date of disbursement (November 27, 2019) and is repayable in 8 equal bi-annual installments with a grace period of one year.

10.	SHORT TERM BORROWINGS - Secured	Un-audited March 31, 2020 (Rupees	Audited June 30, 2019 in '000)
	Running finances / musharakah Murabaha / musawamah	1,952,901 481,097	1,408,152
		2,433,998	1,408,152

#### 11. CONTINGENCIES AND COMMITMENTS

#### 11.1 Contingencies

- 11.1.1 Except for the note 11.1.2, there is no significant change in status of the contingencies as disclosed in note 25.1 of the audited annual financial statements of the Company for the year ended June 30, 2019.
- 11.1.2 With regard to matters reported in note 25.1.5, 25.1.7 and 25.1.8 of the audited annual financial statements of the Company for the year ended June 30, 2019 the Appellate Tribunal Inland Revenue (ATIR) on July 30, 2019 has remanded back the issue of non-deduction of tax on trade discount allowed to dealers for respective tax years with the direction to the income tax authorities to examine the issue afresh. The tax department has initiated the remand back proceedings and the Company is in the process of submission of relevant information.

Un-audited

**Audited** 

		March 31, 2020	June 30, 2019
		(Rupee:	s in '000)
11.2	Outstanding bank guarantees	115,711	105,711
11.3	Commitments		
	In respect of confirmed letters of credit relating to:		
	- raw materials, stores, spares and loose tools	65,830	130,042
	- capital expenditure	9,180	17,731
		75,010	147,773
	In respect of capital expenditure other than		
	through letters of credit	42,235	58,675
		117,245	206,448

			Un-audited			
			Quarter ended March 31,		Period ended March 31,	
		Note	2020	2019	2020	2019
12.	COST OF SALES			(Rupees	s in '000)	
	Opening stock of finished goods Cost of goods manufactured	12.1	573,608 3,252,935	529,290 3,241,701	474,704 9,371,302	1,411,039 8,200,531
	Purchases during the period		132,376	-	327,781	56,748
			3,958,919	3,770,991	10,173,787	9,668,318
	Closing stock of finished goods		(1,184,691)	(749,529)	(1,184,691)	(749,529)_
			2,774,228	3,021,462	8,989,096	8,918,789
12.1	Cost of goods manufactured					
	Opening stock of work-in-process		723,160	528,187	695,094	687,340
	Raw materials and					
	components consumed		2,609,519	2,596,404	7,304,965	5,819,841
	Factory overheads		717,674	777,418	2,168,661	2,353,658
			3,327,193	3,373,822	9,473,626	8,173,499
			4,050,353	3,902,009	10,168,720	8,860,839
	Closing stock of work-in-process		(797,418)	(660,308)_	(797,418)	(660,308)_
			3,252,935	<u>3,241,701</u>	9,371,302	8,200,531

		Un-audited			
		Quarter ended March 31,		Period ended March 31,	
		2020	2019	2020	2019
			(Rupees	s in '000)	
13.	OTHER INCOME				
	Dividend income	-	-	18	7,905
	Gain on sale of investments at				
	fair value through profit or loss	-	-	10	4,450
	Exchange gain	(1,148)	-	-	-
	Fair value gain on investments at				
	at fair value through profit or loss	4,236	2,580	12,196	5,111
	Scrap sales	2,677	1,849	7,313	6,920
	Gain on disposal of operating	0.000	005	0.045	007.004
	fixed assets	3,283	225	3,345	327,664
		9,048	4,654	22,882	352,050
14.	EARNINGS / (LOSS) PER SHARE				
14.1	Basic earnings / (loss) per share		(Rupees	s in '000)	
	Net profit / (loss) for the period	22,067	(197,985)	(132,684)	(643,716)
			(Number o	of shares)	
	Weighted average number of ordinary shares in issue				
	during the period	24,359,676	24,359,676	24,359,676	24,359,676
			(Rup	ees)	
	Basic and diluted			•	
	earnings / (loss) per share	0.91	(8.13)	(5.45)	(26.43)

**14.2** A diluted earnings / (loss) per share has not been presented as the Company does not have any convertible instruments in issue as at March 31, 2020 and March 31, 2019 which would have any effect on the earnings per share if the option to convert is exercised.

#### 15. FINANCIAL RISK MANAGEMENT

#### 15.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk (including currency risk, interest rate risk and price risk).

The condensed interim financial statements does not include all financial risk management information and disclosures required in the audited annual financial statements and should be read in conjunction with the audited annual financial statement of the Company as at June 30, 2019.

There have been no change in the risk management policies since the year end.

#### 15.2 Fair value estimation

The carrying values of all financial assets and liabilities reflected in this condensed interim financial statements are a reasonable approximation of their fair values.

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3 Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

**Assets** - Recurring fair value measurement

Level 2 Level 3 Level 1 Total ------ Rupees in '000 ------

----- Un-audited -----

#### Financial assets at fair value through profit or loss

Short term investments <u> 137,173</u> <u> - \_ \_ \_ 137,173</u>

There was no transfers amongst the levels and any change in valuation techniques during the period.

#### TRANSACTIONS WITH RELATED PARTIES 16.

#### 16.1 Significant transactions with related parties are as follows:

Holding Company	March 31, 2020 2019 (Rupees in '000)	
•	E0 00E	EO 00E
Rent / service charges	59,905	59,905
Dividend paid	-	102,417
Bonus shares issued	-	40,967
Sale of operating fixed assets	-	650,000
Expenses charged	-	1,189
Associated Companies		
Sale of:		
- goods	567,937	762,121
- operating fixed assets	2,512	2,875
Purchases of:	,	,
- goods and services	167,923	5,641,944
- operating fixed assets	22,432	27,021
	9,495	10,265
Rent / service charges		,
Reimbursement of expenses	3,774	3,482
Expenses charged	766	- -
Insurance premium	66,382	105,745
Insurance claims	11,533	16,721
Purchase of units in mutual funds	15	3,200
Sale of units in mutual funds	2,103	755,031
Dividend received	18	3,764
Dividend paid	_	32,332
Bonus shares issued	_	12,933
Royalty and technical fee	103,035	99,717
Donation paid	100,000	8,417
•	0.057	,
Contribution to pension funds	8,857	10,436
Other related parties		
Contributions paid to:		
- gratuity funds	9,005	13,891
- provident fund	3,732	4,553
·	0,102	1,000
Key Management Personnel		
- salaries and other short term employment benefits	49,928	82,747
- sale of operating fixed assets	2,398	1,509
. 0		,

#### 16.2 Period / year end balances of related parties other than disclosed any where else are as follows:

	Un-audited March 31, 2020 (Rupees	Audited June 30, 2019 s in '000)
Receivables from related parties		
Deposits and prepayments	25,143	-
Investments	-	2,077
Other receivables	129	6,082
Payables to related parties		
Staff retirement benefits	20,333	20,333
Trade and other payables	124,564	170,860

These are in the normal course of business.

#### 17. CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim statement of financial position has been compared with the balances of audited annual financial statements of the Company for the year ended June 30, 2019, whereas, the condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows have been compared with the balances of comparable period of condensed interim financial statements of the Company for the period ended March 31, 2019. Corresponding figures have been rearranged and reclassified for better presentation wherever considered necessary, the effect of which is not material.

#### 18. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial statements was authorized for issue on April 23, 2020 by the Board of Directors of the Company.

Aamir H. Shirazi Chairman Ali H. Shirazi President / Chief Executive Rizwan Ahmed Chief Financial Officer

D-181, Central Avenue, S.I.T.E., Karachi-75730 Ph: (92-21) 32567990-4, Fax: (92-21) 32564703 E-mail: abl@abl.atlas.pk Website: www.atlasbattery.com.pk