

Quarterly Report September 30, 2013



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### **COMPANY INFORMATION**

**Board of Directors** 

Yusuf H. Shirazi

Chairman

Bashir Makki

Director

Kamal A. Chinoy

Director

Makio Tanaka

Director

Omar Saeed

Director

Talha Saad

Director

Ali H. Shirazi

President / Chief Executive

Rizwan Ahmed

Company Secretary

**Audit Committee** 

Kamal A. Chinoy

Chairman

Bashir Makki

Member

Talha Saad

Member

Rizwan Ahmed

Secretary

M. Rizwan Jamil Head of Internal Audit Human Resource and Remuneration Committee

Omar Saeed

Chairman

Ali H. Shirazi

Member

Bashir Makki

Member

Ahmar Waheed

Secretary

Management Committee

Ali H. Shirazi

President / Chief Executive

Talha Saad

Managing Director

Arshad Gulraiz Butt

Advisor to CEO

Ahmad Zafaryab Ali

Chief Financial Officer

Mohsin Khan

General Manager Marketing

Muhammad labal

General Manager Supply Chain

Muhammad Jamil Awan

General Manager Quality Assurance

Nehal Asghar

General Manager Plant

Ahmar Waheed

Head of Human Resource

Qasim Imran Khan

Head of Information Technology

### **COMPANY INFORMATION**

### **Auditors**

Hameed Chaudhri & Co. Chartered Accountants

### **Legal Advisors**

Agha Faisal Barrister at Law Mohsin Tayebaly & Co.

### Tax Advisor

Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants

### **Bankers**

Allied Bank Limited
Bank Alfalah Limited
Barclays Bank PLC
HSBC Bank Middle East Limited
Habib Bank Limited
Habib Metropolitan Bank Limited
MCB Bank Limited
Meezan Bank Limited
Meezan Bank Limited
National Bank of Pakistan
Standard Chartered Bank (Pakistan) Limited
Summit Bank Limited
The Bank of Tokyo-Mitsubishi UFJ, Limited
United Bank Limited

### **Share Registrar**

Hameed Majeed Associates (Pvt) Limited Karachi Chambers, Hasrat Mohani Road, Karachi.

Tel: (021) 32424826 & 32412754

Fax: (021) 32424835

E-mail: shares@hmaconsultants.com.pk

### Registered Office & Factory

D-181, Central Avenue, S.I.T.E., Karachi-75730 Tel: (021) 32567990-94

Fax: (021) 32564703

### **Zonal Office Karachi**

4-C, Khayaban-e-Tanzeem, Tauheed Commercial, Phase V, D.H.A., Karachi Tel: (021) 35877911-15 Fax: (021) 35877916

### Sukkur Office

F-33/4, Barrage Colony, Workshop Road, Sukkur Tel: (071) 5612532

Fax: (071) 5612532

### **Zonal Office Lahore**

Salam Chambers, 21 Link Mcleod Road, Lahore-54000 Tel: (042) 37227075 & 37354245

Fax: (042) 37352724

### Faisalabad Office

54-Chenab Market, Madina Town, Faisalabad Tel: (041) 8713127 Fax: (041) 8726628

### **Multan Office**

Azmat Wasti Road, Chowk Dera Adda, Multan-60000 Tel: (061) 4548017

### **Peshawar Office**

Ground Floor, Zeenat Plaza, Near General Bus Stand, G.T. Road, Peshawar Tel: (091) 2262485

### Rawalpindi Office

312-A, Kashmir Road, R. A. Bazar, Rawalpindi-65847 Tel: (051) 5567423

### Sahiwal Office

647-V-7, Al-Hilal Building, Nishter Road, Sahiwal-57000 Tel: (040) 4461539

### Company Website

www.atlasbattery.com.pk

### **Email Address**

abl@atlasbattery.com.pk

### **CHAIRMAN'S REVIEW**

It is my pleasure to present the un-audited condensed interim results of your Company for the quarter ended September 30, 2013.

### **ECONOMY**

The Pakistan Economy is striving hard to achieve targeted GDP growth of 4.4% for fiscal year 2013-14. Although the economy has experienced bouts of growth and stable inflation sustainable performance has remained largely elusive. Acute energy shortage and security conditions are not helping the situation to improve the economy. During the period under review, CPI index increased to 8.5% as against average of 7.5% of last year. In order to control this rising trend, SBP has increased the discount rate by 50 bps on September 16, 2013, by sending signal for further monetary policy tightening in the coming quarters. This factor may dampen the growth momentum and the government will do well to achieve the GDP growth target of 4.4%. Rupee depreciated by 5% against US Dollar during the period under review due to depletion of foreign exchange reserves. Despites all odds, there are signs of optimism: Growing foreign remittances at US\$ 3.9 billion during July- Sep of FY14 from US\$ 3.6 billion - growth of 9.2% over the same period last year. Decrease in trade imbalance from US\$ 1.4 billion to US\$ 1.2 billion during July-FY14. Growth in revenue mobilization during first two months of FY-14 from Rs.177 billion to Rs. 279 billion; showing a growth of 57.6% over the same period of last year which will help the government achieve its fiscal deficit target. IMF, CSF inflows and promised support from other international donors will further shore up the foreign reserves.

### **OPERATING RESULTS**

During the period under review, your Company achieved sales growth of 33.4% with net revenue of Rs.2,383.6 million as compared to Rs.1,786.2 million for the same period last year. However, cost of sales for the same period also increased from Rs.1,508.2 million to Rs.2,021.4 million, up 34.0%. Increase in raw material prices, depreciation of Pak Rupee against US dollar and unabated higher cost of energy hampered the gross profit ratio which stood at 15.2% as compared to 15.6% in the corresponding period of last year, however in terms of value it improved from Rs.278.0 million to Rs.362.2 million, up 30.3%.

Operating expenses increased from Rs.102.4 million to Rs.120.3 million, up by Rs.17.9 million mainly because of increase in advertising and freight cost. Other operating income increased from Rs.19.1 million to Rs.21.4 million due to treasury activities, however, other operating expenses, increased significantly by Rs.22.6 million as compared to same period last year mainly because of exchange loss during the quarter under review. Profit from operations increased to Rs.225.3 million from Rs.179.4 million, up 25.6%. Financial cost increased from Rs.14.9 million to Rs.22.7 million, up 52.3% as compared to corresponding period due to higher utilization of running finance facilities.

Thus, profit before tax for 1st quarter of 2013-14 stood at Rs.202.6 million as compared to Rs.164.5 million in the corresponding period of last year, up 23.2%. After providing Rs.49.2 million in respect of current and deferred taxation, the after tax profit of your Company stood at Rs.153.4 million as compared to Rs.113.9 million, up 34.7%. Earnings per share for the quarter improved from Rs.6.55 to Rs.8.81.

### **FUTURE OUTLOOK**

It is envisaged that next three quarters of FY-14 (Oct 2013 - Jun 2014) would remain tough for the manufacturing industry keeping in view unabated power outages coupled with 60% increase in power tariff, depreciation of Pak Rupee and law and order situation. However, the Management of your company is determined to cope successfully with all challenges and cost pressures. The company will continue to strive towards growth and sustainable financial performance through productivity, process improvement and cost controls. The emphasis will be on improving human resource capabilities on a continuous basis and to add value for shareholders. I am sure your Company will continue to focus on productivity while meeting customers' need with improved quality by following the principles of "The Atlas Way".

پرواز ہے دونوں کی اسی ایک فضا میں کرگس کا جہاں اور ہے شاہین کا جہاں اور

(Determination leads to the heights as desired)

### **ACKNOWLEDGEMENT**

Karachi: October 28, 2013

I would like to thank our JV Partners GS Yuasa International Limited; Japan, Board of Directors, our bankers, shareholders, vendors and customers for their continuous support and guidance. I also thank Mr. Ali H. Shirazi; President and Chief Executive of your Company and the management team for their dedication and commitment to achieve sustained growth year after year.

Yusuf H. Shirazi Chairman

## CONDENSED INTERIM BALANCE SHEET

AS AT SEPTEMBER 30, 2013

ASSETS NON-CURRENT ASSETS  Property, plant and equipment intrangible assets investments Long term deposits Long term deposits Long term loans  Stores, spares and loose tools Stock-in-trade Trade debts Loans and advances Deposits and prepayments investments Long term loans  Stores, spares and loose tools Stock-in-trade Trade debts Loans and advances Deposits and prepayments investments Long term loans  Stores, spares and loose tools Stock-in-trade Trade debts Loans and advances Deposits and prepayments investments Cother neceivables Loans and bank balances  Tother receivables Taxation - net Cash and bank balances  EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES  Authorized capital 50,000,000 (June 30, 2013: 50,000,000) ordinary shares of Rs. 10 each Issued, subscribed and paid up capital 17,399,789 (June 30, 2013: 14,499,808) ordinary shares of Rs. 10 each Issued, subscribed and paid up capital 17,399,789 (June 30, 2013: 14,499,808) Ordinary shares of Rs. 10 each Superpopriated profit  Surplus on Revaluation of LeaseHold Land Non-current Liabilities Deferred liabilities  CURRENT LIABILITIES Trade and other payables Sales tax payable - net Accrued mark-up Short term borrowings Dividend payable  CONTINGENCIES AND COMMITMENTS  10  Lag Drad April 1,155,854 Lag 1,294,767 1,155,854 1,294,767 1,155,854 1,294,767 1,158,854 1,294,767 1,158,854 1,735,491 1,108,802 1,1477,258 1,294,767 1,158,802 1,2445 1,338,899 1,168,802 1,177,286 1,295,77 1,244 1,21,750 1,248,245 1,735,491 1,108,802 1,477,758 1,412 1,501 1,462,754 1,401,401 1,500,401 1,401,401 1,500,401 1,401,401 1,500,401 1,401,401 1,500,401 1,401,401 1,500,401 1,401,401 1,500,401 1,401,401 1,500,401 1,401,401 1,500,401 1,401,401 1,500,401 1,401,401 1,500,401 1,401,401 1,500,401 1,401,401 1,500,401 1,401,401 1,500,401 1,500,401 1,500,401 1,500,401 1,500,401 1,500,401 1,500,401 1,500,401 1,500,401 1,500,401 1,700,401 1,700,401 1,700,401 1,700,401 1,700,401 1,700,401 1,700,401 1,700,401 1,700,401 1,700,401 1,700,401 1,700,401 1,700,401 1,700,401 1,700,401 1,700,401 1,70	AO AT OLI TLIVIDLITIOO, 2010			
ASSETS   NON-CURRENT ASSETS   Property, plant and equipment intangible assets   6   2,819   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,736   1,737   1,736   1,737   1,736   1,737   1,736   1,737   1,736   1,737   1,737   1,736   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737   1,737		Note	September 30, 2013	June 30, 2013
Property, plant and equipment International International Property, plant and equipment International Internationa	ASSETS		(	2000,
Intangible assets   10,555   10,555   10,555   657   10,555   657   10,555   657   10,555   657   10,555   657   10,555   657   10,555   657   10,555   657   10,555   657   10,555   657   10,555   657   10,555   657   10,555   657   1,308,899   1,168,802   1,168,802   1,308,899   1,168,802   1,477,258   1,735,491   1,477,258   1,735,491   1,477,258   1,735,491   1,477,258   10,9662   79,987   3,497   1,248,84   1,421   1,248,44   1,421   1,248,44   1,421   1,248,44   1,241   1,248,44   1,241   1,248,44   1,241   1,248,44   1,241   1,248,44   1,241   1,248,44   1,241,449,44   1,241   1,248,44   1,241   1,248,44   1,241   1,248,44   1,241   1,248,44   1,241   1,248,44   1,241   1,248,44   1,241   1,248,44   1,241   1,248,44   1,241   1,248,44   1,241   1,248,44   1,241   1,248,44   1,241   1,248,44   1,241   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,248,444   1,248,44   1,248,44   1,248,44   1,248,44   1,248,44   1,24	NON-CURRENT ASSETS			
Long term deposits Long term loans  CURRENT ASSETS  Stores, spares and loose tools Stock-in-trade Trade debts Loans and advances Loans and advances Investments Other receivables Taxide debts Cash and bank balances  EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES  Authorized capital 50,000,000 (June 30, 2013: 14,499,808) ordinary shares of Rs. 10 each Unappropriated profit  SURPLUS ON REVALUATION OF LEASEHOLD LAND NON-CURRENT LIABILITIES Deferred liabilities  CURRENT LIABILITIES Trade and other payables Sales tax payable - net Accrued mark-up Short term borrowings Dividend payable  CONTINGENCIES AND COMMITMENTS 10  1,308,899 1,1,68,802 1,308,899 1,4775,509 1,4775,509 1,4775,509 1,4775,509 1,462,754 1,4775,509 1,462,754 1,584,899 1,4775,509 1,687,697 1,687,899 1,449,988 1,4477,500 1,587,204 1,801,347 173,786 173,786 173,786 173,786 173,786 173,786 173,786 173,786 173,786 173,786 1,087,7850 1,087,7850 1,462,754	Intangible assets	5 6		
Stores, spares and loose tools   Stores, spares and loose tools   Stores, spares and loose tools   1,735,491   1,477,258   1,735,491   1,477,258   109,662   79,987   3,497   124,884   6,446   1,477,258   124,884   6,446   1,477,258   124,884   6,446   1,477,258   1,24,844   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,545   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471,544   1,471	Long term deposits			
Stores, spares and loose tools   Stock-in-trade   Trade debts   1,735,491   1,477,258   109,662   79,987   3,497   124,884   6,446   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   104,645   1	CURRENT ASSETS		1,308,899	1,168,802
Authorized capital 50,000,000 (June 30, 2013: 50,000,000) ordinary shares of Rs.10 each sued, subscribed and paid up capital 17,399,769 (June 30, 2013: 14,499,808) ordinary shares of Rs.10 each 9 173,998 General reserves 1,477,500 158,226 588,849 1,809,724 1,801,347 SURPLUS ON REVALUATION OF LEASEHOLD LAND NON-CURRENT LIABILITIES Deferred liabilities 210,513 199,256 CURRENT LIABILITIES  Trade and other payables Sales tax payable - net Accrued mark-up Short term borrowings Dividend payable CONTINGENCIES AND COMMITMENTS 10	Stores, spares and loose tools Stock-in-trade Trade debts Loans and advances Deposits and prepayments Investments Other receivables Taxation - net	7 8	1,735,491 109,662 6,957 124,884 736,432 2,317 158,175 24,811 2,962,974	1,477,258 79,987 3,497 6,446 711,544 4,121 94,615 33,055 2,468,341
50,000,000 (June 30, 2013: 50,000,000) ordinary shares of Rs.10 each Issued, subscribed and paid up capital 17,399,769 (June 30, 2013: 14,499,808) ordinary shares of Rs.10 each General reserves Unappropriated profit  SURPLUS ON REVALUATION OF LEASEHOLD LAND NON-CURRENT LIABILITIES Deferred liabilities  Trade and other payables Sales tax payable - net Accrued mark-up Short term borrowings Dividend payable  CONTINGENCIES AND COMMITMENTS  1500,000  500,000  500,000  500,000  500,000  500,000  500,000  500,000  500,000  500,000  500,000  500,000  500,000  500,000  500,000  500,000  500,000  500,000  500,000  500,000  500,000  500,000  173,998 1,445,950  1,809,724 1,801,347  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786  173,786			=-,211,010	
Issued, subscribed and paid up capital   17,399,769 (June 30, 2013: 14,499,808)   ordinary shares of Rs.10 each   9   173,998   144,998   1,477,500   1,067,500   158,226   588,849     1,809,724   1,801,347     SURPLUS ON REVALUATION OF LEASEHOLD LAND   173,786   173,786   NON-CURRENT LIABILITIES   Deferred liabilities   210,513   199,256     CURRENT LIABILITIES	50,000,000 (June 30, 2013: 50,000,000)		500 000	500 000
1,477,500	17,399,769 (June 30, 2013: 14,499,808)	0		
SURPLUS ON REVALUATION OF LEASEHOLD LAND         173,786         173,786           NON-CURRENT LIABILITIES         210,513         199,256           CURRENT LIABILITIES           Trade and other payables         928,910         781,465           Sales tax payable - net         23,651         53,488           Accrued mark-up         13,868         11,110           Short term borrowings         1,089,671         616,691           Dividend payable         2,077,850         -		9	1,477,500	1,067,500 588,849
NON-CURRENT LIABILITIES           Deferred liabilities         210,513         199,256           CURRENT LIABILITIES           Trade and other payables         928,910         781,465           Sales tax payable - net         23,651         53,488           Accrued mark-up         13,868         11,110           Short term borrowings         1,089,671         616,691           Dividend payable         2,077,850         1,462,754           CONTINGENCIES AND COMMITMENTS         10			1,809,724	1,801,347
Deferred liabilities       210,513       199,256         CURRENT LIABILITIES         Trade and other payables       928,910       781,465         Sales tax payable - net       23,651       53,488         Accrued mark-up       13,868       11,110         Short term borrowings       1,089,671       616,691         Dividend payable       2,077,850       -     CONTINGENCIES AND COMMITMENTS 10		LD LAND	173,786	173,786
CURRENT LIABILITIES         Trade and other payables       928,910       781,465         Sales tax payable - net       23,651       53,488         Accrued mark-up       13,868       11,110         Short term borrowings       1,089,671       616,691         Dividend payable       2,077,850       -     CONTINGENCIES AND COMMITMENTS 10				
Trade and other payables       928,910       781,465         Sales tax payable - net       23,651       53,488         Accrued mark-up       13,868       11,110         Short term borrowings       1,089,671       616,691         Dividend payable       2,077,850       -			210,513	199,256
Sales tax payable - net       23,651       53,488         Accrued mark-up       13,868       11,110         Short term borrowings       1,089,671       616,691         Dividend payable       2,077,850       -     CONTINGENCIES AND COMMITMENTS  10  1,462,754				
CONTINGENCIES AND COMMITMENTS 10	Sales tax payable - net Accrued mark-up Short term borrowings		23,651 13,868 1,089,671	53,488 11,110
	CONTINGENCIES AND COMMITMENTS	10	2,077,850	1,462,754
	CONTINGENCIES AND COMMITMENTS	10	4,271,873	3,637,143

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

Yusuf H. Shirazi Chairman

Ali H. Shirazi President / Chief Executive Kamal A. Chinoy

## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2013

	Note	Quarter Ended September 30, 2013 2012 (Rupees in □000)		
Sales		2,383,618	1,786,215	
Cost of sales	11	(2,021,397)	(1,508,233)	
Gross profit		362,221	277,982	
Distribution cost		(67,900)	(55,972)	
Administrative expenses		(52,441)	(46,386)	
Other operating income		21,390	19,147	
Other operating expenses		(37,990)	(15,372)	
Profit from operations		225,280	179,399	
Finance cost		(22,659)	(14,875)	
Profit before taxation		202,621	164,524	
Taxation	12	(49,246)	(50,642)	
Profit after taxation		153,375	113,882	
Other comprehensive income		-	-	
Total comprehensive income		153,375	113,882	
		Rupees		
Earnings per share - basic and diluted	13	8.81	6.55	

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

Yusuf H. Shirazi Chairman

Ali H. Shirazi
President / Chief Executive

Kamal A. Chinoy

## CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED)

FOR THE QUARTER ENDED SEPTEMBER 30, 2013

Quarter Ended
September 30,
2013 2012
----- (Rupees in □000) -----

### **CASH FLOWS FROM OPERATING ACTIVITIES**

Profit before taxation	202,621	164,524
Adjustments for non-cash charges and other items Depreciation of operating fixed assets Amortization of intangible assets Net change in fair value of investments at fair value through profit or loss Gain on sale of investments Finance cost Loss / (gain) on sale of fixed assets Provision for gratuity Provision for compensated leave absences	28,887 567 (16,365) (79) 22,659 (2,791) 1,549 2,789 37,216	23,130 69 (14,664) (1,546) 14,875 - 1,931 2,770
Operating profit before working capital changes	239,837	191,089
Working capital changes:		
(Increase) / decrease in current assets Stores, spares and loose tools Stock-in-trade Trade debts Loans and advances Deposits and prepayments Other receivables  Increase / (decrease) in current liabilities Trade and other payables Sales tax payable - net	(6,427) (258,233) (29,675) (3,460) (118,438) 1,804 (414,429) 153,526 (29,837) 123,689	(5,093) 33,773 (459) (2,016) (28,014) 418 (1,391) 89,564 35,025
Working capital changes	(290,740)	123,198
Cash (used in) / generated from operations	(50,903)	314,287
Finance cost paid Income taxes paid (including tax deducted at source) Gratuity paid Compensated leave absences paid Long term loans	(19,901) (104,267) (7,555) (119) (101) (131,943)	(11,929) (51,250) - (1,320) 113 (64,386)
Net cash (used in) / generated from operating activities - c/f	(182,846)	249,901

**Quarter Ended** 

33.055

24,811

48.191

29,727

## CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED)

FOR THE QUARTER ENDED SEPTEMBER 30, 2013

Cash and cash equivalents - at beginning of the period

Cash and cash equivalents - at end of the period

	September 30, 2013 2012 (Rupees in □000)		
Net cash (used in) / generated from operating activities - b/f	(182,846)	249,901	
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure Sale proceeds from disposal of operating fixed assets Additions in intangible assets Investments acquired Sale proceeds from disposal of investments	(171,408) 6,400 (1,650) (50,001) 41,556	(38,116) 4,409 (550) (81,880) 69,985	
Net cash used in investing activities	(175,103)	(46,152)	
Net cash (used in)/generated from before financing activities	(357,949)	203,749	
CASH FLOWS FROM FINANCING ACTIVITIES			
Short term borrowings - net Dividend paid	472,980 (123,275)	(117,693) (104,520)	
Net cash generated from/(used in) financing activities	349,705	(222,213)	
Net decrease in cash and cash equivalents	(8,244)	(18,464)	

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

usuf H. Shirazi Chairman

President / Chief Executive

Director

## **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)** FOR THE QUARTER ENDED SEPTEMBER 30, 2013

	Issued, subscribed and paid up capital	General reserves	Unappro- priated Profit	Total
		(Rupees i	in □000)	
Balance as at July 01, 2012 (Audited)	120,832	727,500	491,734	1,340,066
Transfer to general reserves	-	340,000	(340,000)	-
Transactions with owners				
Cash dividend for the year ended June 30, 2012 at the rate of Rs.10 per share	-	-	(120,832)	(120,832)
Bonus shares at the rate of 20% issued during the period	24,166	-	(24,166)	-
	24,166	-	(144,998)	(120,832)
Total comprehensive income for the quarter ended September 30, 2012	-	-	113,882	113,882
Balance as at September 30, 2012 (Unaudited)	144,998	1,067,500	120,618	1,333,116
Total comprehensive income for the nine months period ended June 30, 2013	-	-	468,231	468,231
Balance as at June 30, 2013 (Audited)	144,998	1,067,500	588,849	1,801,347
Transfer to general reserves	-	410,000	(410,000)	-
Transactions with owners				
Cash dividend for the year ended June 30, 2013 at the rate of Rs.10 per share	-	-	(144,998)	(144,998)
Bonus shares at the rate of 20% issued during the period	29,000	-	(29,000)	-
	29,000	-	(173,998)	(144,998)
Total comprehensive income for the quarter ended September 30, 2013	-	-	153,375	153,375
Balance as at September 30, 2013 (Unaudited)	173,998	1,477,500	158,226	1,809,724

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

Yusuf H. Shirazi Chairman

Ali H. Shirazi
President / Chief Executive

Kamal A. Chinoy
Director

### NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2013

#### **LEGAL STATUS AND NATURE OF BUSINESS** 1.

Atlas Battery Limited (the Company) was incorporated as a public limited company on October 19, 1966 and its shares are quoted on Karachi and Lahore Stock Exchanges in Pakistan. The Company is engaged in manufacturing and sale of automotive and motorcycle batteries. The registered office and manufacturing facilities are located at D-181, Central Avenue, S.I.T.E., Karachi with branches at Karachi, Lahore, Multan, Rawalpindi, Faisalabad, Sahiwal, Peshawar and Sukkur,

### **BASIS OF PREPARATION** 2.

This condensed interim financial information is un-audited and is being submitted to the members in accordance with section 245 of the Companies Ordinance, 1984. It has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. This condensed interim financial information does not include all the information required for annual financial statements and therefore, should be read in conjunction with the audited annual financial statements for the year ended June 30, 2013.

### **ACCOUNTING POLICIES** 3.

The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of preceding audited annual published financial statements of the Company for the year ended June 30, 2013.

#### **ACCOUNTING ESTIMATES AND JUDGEMENTS** 4.

The preparation of this condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates and assumptions. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. However, actual results may differ from these estimates.

During the preparation of this condensed interim financial information, the significant judgements made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that were applied to the audited annual financial statements for the year ended June 30, 2013.

		Note	Unaudited September 30, 2013 (Rupees	Audited June 30, 2013 in □000)
5.	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets Capital work in progress	5.1	1,238,793 55,974	1,137,047 18,807
			1,294,767	1,155,854
5.1	Operating fixed assets			
	Book value at the beginning of the period / year Additions during the period / year Disposal costing Rs.9,747 thousand (June 30,	5.2	1,137,047 134,241	1,076,257 276,748
	2013: Rs.117,353 thousand) - at book value Depreciation charged during the period / year	5.3	(3,608) (28,887)	(108,079) (107,879)
	Book value at the end of the period / year		1,238,793	1,137,047

		Unaudited September 30, 2013 (Rupees	Audited June 30, 2013 in □000)
5.2	Additions during the period / year		
	Buildings on leasehold land Plant and machinery Office equipments Computer and accessories Furniture and fixtures Air conditioners	2,209 123,746 - 460 - 411	75,706 156,627 1,668 7,856 1,464 581
	Vehicles	7,415	32,846
		134,241	276,748
5.3	Disposals during the period / year:		
	Land Buildings Plant and machinery Office equipments	- - 737	48,105 45,202 - 18
	Computer and accessories Vehicles	2,871	108 14,646
		3,608	108,079
5.4	Certain dies and moulds having aggregating cost of Rs.40,6 Rs.40,610 thousand) and book value of Rs.24,906 thousand thousand) are held by various vendors.		
	anodound, die note by various vondors.	Unaudited September 30, 2013	Audited June 30, 2013
6.	INTANGIBLE ASSETS	(Rupees	in □000)
	Book value at the beginning of the period / year Additions during the period / year	1,736 1,650	2,888
	Amortisation charged during the period / year	3,386 (567)	2,888 (1,152)
	Book value at the end of the period / year	2,819	1,736
7.	DEPOSITS AND PREPAYMENTS		

Includes prepayments of Rs.101,781 thousand (June 30, 2013: Rs.2,775 thousand) in respect of renewals of insurance policies and rental agreements.

Unaudited	Audited
September 30,	June 30,
2013	2013
(Runees in	n □000)

### 8. INVESTMENTS - at fair value through profit or loss

Investments in mutual funds:
Related parties
Others

736,432	711,544
17,172	28,418
719,260	683,126

Unaudited

September 30,

2013

---- (Rupees in □000) ----

Audited

June 30,

2013

### 9. ISSUED, SUBSCRIBED AND PAID UP CAPITAL

During the period, a 20% issue of bonus shares in the ratio of one bonus share for every five shares held by the shareholders was proposed in the Board of Directors meeting held on August 28, 2013. The approval of the members for issue of bonus shares was obtained in the Annual General Meeting held on September 27, 2013. The effect of the issue of 2,899,961 bonus shares of Rs.10 each has been accounted for in this condensed interim financial information.

### 10. CONTINGENCIES AND COMMITMENTS

### 10.1 Contingencies

- 10.1.1 With reference to the note 23.1.1 of the audited financial statements of the Company for the year ended June 30, 2013, the Deputy Commissioner Inland Revenue (Unit-1), Karachi after proceeding and verification has declared the case in favour of the Company.
- **10.1.2** There is no change in status of contingency as disclosed in note 23.1.2 of the audited financial statements of the Company for the year ended June 30, 2013.

### 10.2 Outstanding bank guarantees

Guarantees aggregating Rs.14,320 thousand (June 30, 2013: Rs.14,320 thousand) are issued by various commercial banks on behalf of the Company to Sui Southern Gas Company Limited and Karachi Electric Supply Company Limited (June 30, 2013: Sui Southern Gas Company Limited and Karachi Electric Supply Company Limited).

Commitments			
Confirmed letters of credits / contracts relating to:			
- raw materials, stores, spares and loose tools		384,569	281,086
- capital expenditure		89,939	15,904
	Note	Unau Quarter Septem 2013 (Rupees	r ended aber 30, 2012
COST OF SALES			
Finished goods at beginning of the period Cost of goods manufactured	11.1	87,289 2,108,054	51,567 1,573,858
Finished goods at end of the period		2,195,343 173,946	1,625,425 117,192
		2,021,397	1,508,233
Cost of goods manufactured			
Work in process at beginning of the period		420,263	320,719
Raw materials and components consumed Overheads		1,702,858 402,930	1,270,353 287,426
		2,105,788	1,557,779
Work in process at end of the period		2,526,051 417,997	1,878,498 304,640
		2,108,054	1,573,858
	Confirmed letters of credits / contracts relating to:     - raw materials, stores, spares and loose tools     - capital expenditure  COST OF SALES Finished goods at beginning of the period Cost of goods manufactured  Finished goods at end of the period  Cost of goods manufactured  Work in process at beginning of the period  Raw materials and components consumed Overheads	Confirmed letters of credits / contracts relating to:         - raw materials, stores, spares and loose tools         - capital expenditure  Note  COST OF SALES Finished goods at beginning of the period Cost of goods manufactured  11.1  Finished goods at end of the period  Cost of goods manufactured  Work in process at beginning of the period  Raw materials and components consumed Overheads	Confirmed letters of credits / contracts relating to: - raw materials, stores, spares and loose tools - capital expenditure  - capital ex

12.	TAXATION	Unaudited Quarter ended September 30, 2013 2012 (Rupees in □000)	
12.	IAAATON		
	Current - Current year	40,707	50,373
	Deferred	8,539	269
		49,246	50,642
13.	EARNINGS PER SHARE - BASIC AND DILUTED		
	Profit for the period	153,375	113,882
		(Number of Shares)	
			Restated
	Weighted average number of ordinary shares in issue during the period	17,399,769	17,399,769
		(Rupees)	
	Basic and diluted earnings per share	8.81	6.55

**13.1** There is no dilutive effect on the basic earnings per share of the Company. Weighted average number of shares in issue and earnings per share for the quarter ended September 30, 2012 have been restated taking into effect of bonus shares at the rate of 20% issued during the current period.

### 14. FINANCIAL RISK MANAGEMENT

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk.

The condensed interim financial information does not include all financial risk management information and disclosures required in the audited annual financial statements and should be read in conjunction with the Company's audited annual financial statements as at June 30, 2013.

----- Unaudited -----

There have been no changes in the risk management policies since the year end.

### 15. TRANSACTIONS WITH RELATED PARTIES

**15.1** Significant transactions with related parties are as follows:

Relationship with the company	Transactions	Septen 2013	r ended nber 30, 2012 s in □000)
(i) Associates	Sales: - goods - operating fixed assets	113,963	85,345 2,276
	Purchases: - raw materials - consumables - operating fixed assets	120 6,674	134 83 7,801

		Unaudited Period ended September 30, 2013 2012 (Rupees in □000)				
	Rent / service charges Commission Reimbursement of expenses Insurance premium Insurance claims received Purchase of units in mutual funds Redemption of units in mutual funds Dividend paid Royalty Donation paid to pension funds	106,179 24,452 603 51,991 2,653 50,000 30,000 90,542 23,746 8,229 1,524	45,035 21,011 156 30,431 737 69,985 70,000 75,451 17,862 - 1,265			
		(Number of Shares)				
	Bonus shares issued	2,245,827	1,871,520			
		(Rupees	in '000)			
(ii) Key management personnel	Remuneration and other benefits	44,160	39,862			
(iii) Staff retirement fund	Contribution paid to - gratuity fund - provident fund	7,555 1,438	- 1,312			
		Unaudited eptember 30 2013 (Rupees	Audited , June 30, 2013 s in □000)			
Period / year end balances are as follows:						
Receivables from related par	ties					
Trade debts Prepayments		61,007 106,864	37,849			
Other receivables		-	1,804			

## 15.2

Trade debts Prepayments Other receivables	61,007 106,864 -	37,849 - 1,804
Payable to related parties		
Trade and other payables	155,855	89,404

#### 16. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorized for issue on October 28, 2013 by the Board of Directors of the Company.

### **CORRESPONDING FIGURES** 17.

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim balance sheet and condensed interim statement of changes in equity have been compared with the balances of audited annual financial statements of preceding financial year, whereas, the condensed interim profit and loss account and condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of comparison and better presentation, the effect of which is immaterial.

Yusuf H. Shirazi Chairman

President / Chief Executive

Director

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